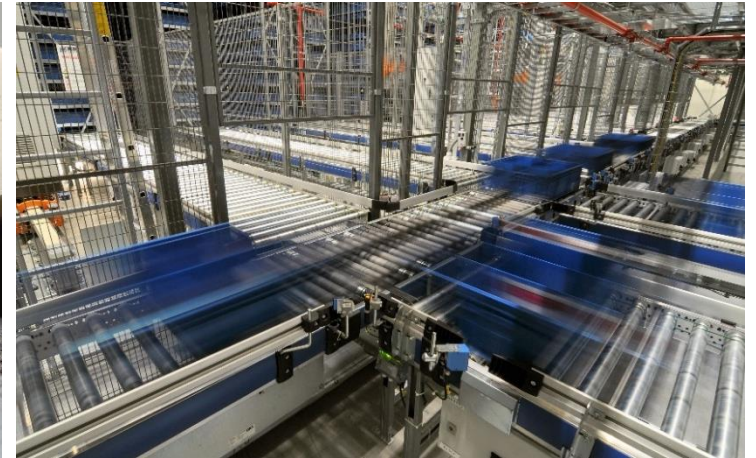




YOUR PARTNER IN SUPPLY CHAIN AND LOGISTICS ENGINEERING



HPMLOG DEVELOPS SOLUTIONS FOR YOUR LOGISTICS



COMPANY FACTS

- Established 1998
- International consulting activities
- Planning in Hamburg and expert know-how on site
- Owner managed and independent of manufacturers and other institutions

APPROACH OF CONSULTING

- Individual solutions to customer needs
- Systematic, structured, tool-supported
- Close cooperation with customer teams
→ acceptance
- Realisation and result-oriented

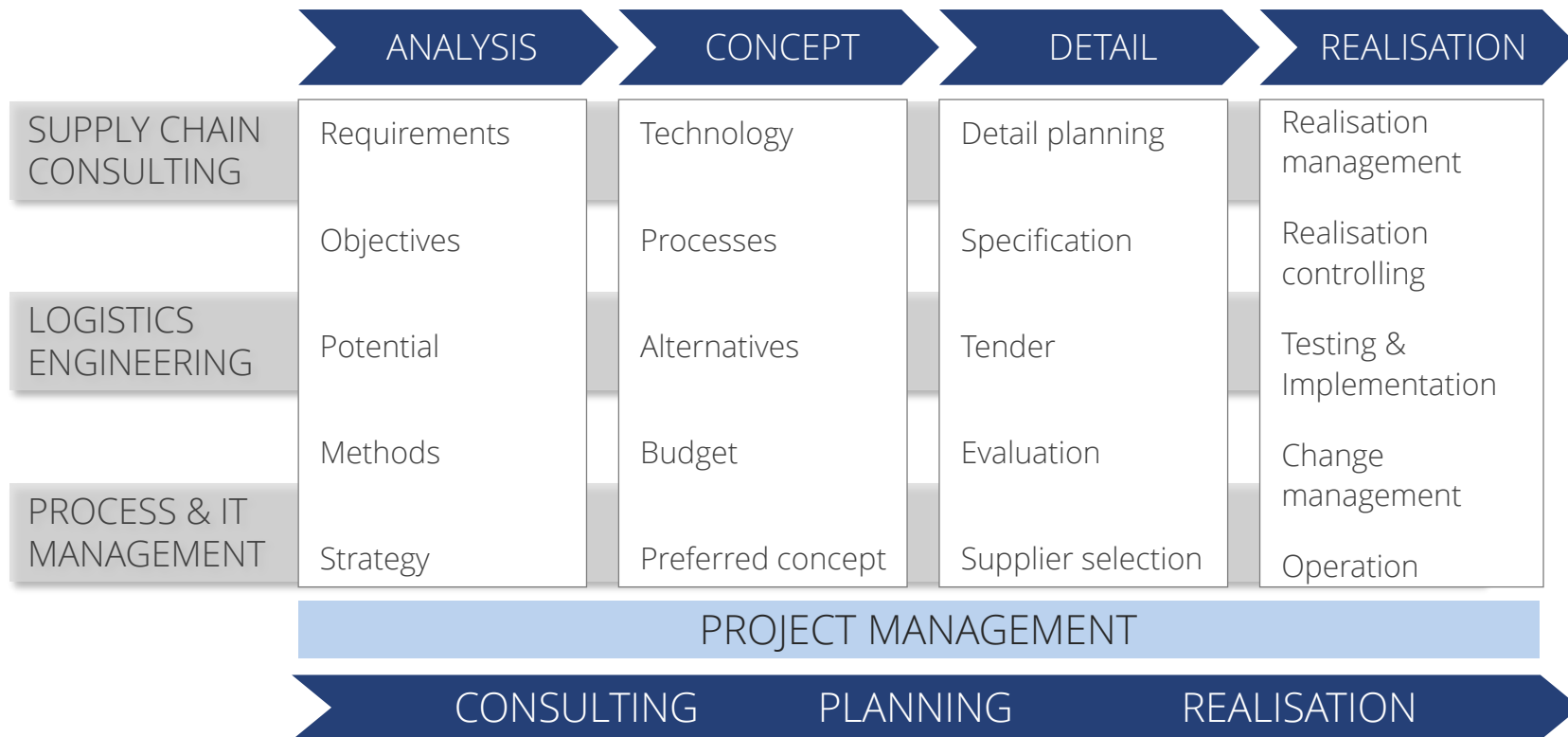
CONSULTING, PLANNING, REALISATION



- Stock Management
 - Supply Concept
 - Network Planning
 - Organisation & Structure
 - In- & Outsourcing
 - Change Management
- Operational Concepts
 - Material Flow Solutions
 - Warehouse Planning
 - Factory Planning
 - Master- & General Planning
 - Realisation Management
- Process Design
 - IT-Architecture
 - Functional specification
 - Process Simulation
 - Test Management
 - Migration Management

OUR APPROACH

OUR SYSTEMATIC APPROACH ENSURES QUALITY AND RELIABLE RESULTS.



- Goal-oriented
- Structured & Methodology
- Experiences

INDIVIDUAL SOLUTIONS FOR YOUR INDUSTRY



MACHINERY & EQUIPMENT



RETAIL & E-COMMERCE



FOOD & BEVERAGE



FMCG



SPARE PARTS



LIFE SCIENCE & PHARMA



LOGISTICS SERVICE PROVIDER



PUBLIC SECTOR



OTHER SECTORS

OUR EXPERTISE IN INDUSTRY SECTORS



MACHINERY & EQUIPMENT

Technical progress in manufacturing and new products assume a constant optimization of plant layout as well as the development of cross-functional production networks. Specialization and adaptation of the vertical range of manufacture not only demand changes in layout, but often also new supply and staging strategies.

EXTRACT OF OUR REFERENCES:

- Centrotherm Photovoltaics AG
- Getriebebau NORD GmbH & Co. KG
- Hexcel Composites GmbH
- Jungheinrich AG
- Kronoplus Technical GmbH
- Kronospan GmbH
- Novelis Deutschland GmbH



RETAIL & E-COMMERCE

The market transparency provided by the Internet has stepped up competition. Consequently, customer service has become a decisive competitive factor. The driver of service is logistics. Increasing competition is impacting both stationary over-the-counter trade as well as the burgeoning e-commerce business. It is becoming increasingly difficult to separate the two. Individual branches of trade such as fashion face particular challenges in the handling of their returns.

EXTRACT OF OUR REFERENCES:

- F. Reyher Nchfg. GmbH & Co. KG
- Gebr. Heinemann SE & Co. KG
- Iwan Budnikowsky GmbH & Co. KG
- Lamoda
- Misumi Europa GmbH



FOOD & BEVERAGE

Producers have to weigh the balance between strict requirements at affordable prices from the standpoint of trade and at the same time meet stricter standards in production. The current trend to healthy, vital nutrition has resulted in a need for quality changes (HACCP) in the production process and production environment. Standards which in the past were applied in life science & pharmaceutical companies are increasingly part of the expansion of production facilities and new plans in the industry.

EXTRACT OF OUR REFERENCES:

- Bitburger Braugruppe GmbH
- Carlsberg Deutschland GmbH
- Edeka AG & Co. KG
- Mars GmbH / Masterfoods
- Nordzucker AG
- Uelzena eG
- Voelkel GmbH

OUR EXPERTISE IN INDUSTRY SECTORS



FMCG

International production networks and supply chains that integrate the customer are already a reality at leading consumer goods manufacturers. However, they are subject to the dynamics of market changes, product modifications and realignment of corporate strategy due to a change in the terms of reference.

EXTRACT OF OUR REFERENCES:

- Beiersdorf AG
- British American Tobacco GmbH
- Metsä Tissue GmbH
- Nestlé Purina PetCare Germany GmbH
- Tesa SE



SPARE PARTS

The challenge in the spare parts business is to improve the service level and guarantee the availability of parts worldwide despite the constantly increasing diversity of parts. Efforts of companies to provide a specific level of service and parts availability are rewarded in the service and spares business where margins are greatest. Good spare parts management also ensures customer loyalty to the company and sustainable market shares.

EXTRACT OF OUR REFERENCES:

- GE Jenbacher GmbH & Co OG
- GEA Westfalia Separator Group GmbH
- Howaldtswerke-Deutsche Werft GmbH
- KUKA Roboter GmbH
- Lufthansa Technik AG
- SIG Combibloc GmbH
- Volkswagen Group



LIFE SCIENCE & PHARMA

Logistics in the pharmaceuticals industry is characterized by a demand for excellent hygiene and the uninterrupted and total traceability of goods along the entire procurement, production and distribution process. Automation as well as differentiated and customer-specific products offer new challenges for supply chains and production processes moving toward the era of digitalization.

EXTRACT OF OUR REFERENCES:

- Artesan GmbH
- B. Braun Avitum AG
- Glaxo Smith Kline GmbH & Co. KG
- Hermes Arzneimittel GmbH
- Klosterfrau Berlin GmbH
- Merck KGaA
- Merck Serono GmbH

OUR EXPERTISE IN INDUSTRY SECTORS



LOGISTICS SERVICE PROVIDER

The decision to outsource a project has a major impact on a company and is only successful if it is absolutely clear what the existing processes and requirements are as well as the mutual expectations are. It must be clear both to the company that has requested a quotation as well as also to the service provider submitting a proposal and the processes and requirements must be mutually settled by agreement. Reliable, long-term cooperation can only be undertaken and function on equal footing.

EXTRACT OF OUR REFERENCES:

- Famalco Group
- HHLA Frucht- und Kühl-Zentrum GmbH
- HHLA Rhenus Logistics GmbH
- Logistik Zentrum Verden GmbH
- Ohl Logistik GmbH & Co. KG
- Paul Günther Cargo GmbH & Co. KG
- serv.io GmbH / Saturn Petfood



PUBLIC SECTOR

Successful industrial development also includes the development of a logistics infrastructure. This can include industrial parks, the development and expansion of freight centres or the development of business and logistics parks. We also develop the integrated city logistics concept for supply and disposal models for residential, office and selling spaces for new urban developments.

EXTRACT OF OUR REFERENCES:

- Berliner Wasserbetriebe
- DB Projekt Verkehrsbau GmbH
- GWG mbH
- ING Real Estate Deutschland GmbH
- MVV Energie AG
- US Army / Landesbauamt Rheinland-Pfalz
- VMZ Berlin Betreibergesellschaft mbH



OTHER SECTORS

The project practice shows that the transfer of "best practices" between companies in different industries leads to successful logistics solutions. HPMlog has extensive industry specific experience. Lateral thinking, methods, knowledge and a sound technical experience are the toolbox for successful solutions along the entire supply chain and in different sectors and industries.

EXTRACT OF OUR REFERENCES:

- AIS Group
- Deutsche Telekom AG
- Hueber Verlag GmbH & Co. KG
- Koltor Sp. z.o.o.
- Philips Licht GmbH
- PM Academy GmbH
- T-Systems GmbH

AN EXTRACT OF OUR REFERENCES AT A GLANCE

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- Airport Leipzig/Halle GmbH, Germany
 - Agro Soyuz Holding, Ukraine
 - Artesan GmbH, Germany
 - B. Braun Avitum AG, Germany
 - Beiersdorf AG, Germany
 - Berliner Wasserbetriebe, Germany
 - Bitburger Braugruppe GmbH, Germany
 - British American Tobacco GmbH, Germany/ UK
 - Carlsberg Deutschland GmbH, Germany
 - Centrotherm Photovoltaics AG, Germany
 - China President Logistics, Taiwan
 - ContiTech AG, Germany
 - Croma-Pharma GmbH, Austria
 - CV Protek ZAO, Russia
 - Daiichi Sankyo Deutschland GmbH, Germany
 - DB Projekt Verkehrsbau GmbH, Germany
 - Deutsche Telekom AG, Germany
 - Edeka AG & Co. KG, Germany
 - Eichholtz GmbH, Germany
 - ERDINGER Weißbräu Werner Brombach GmbH, Germany
 - F. Reyher Nchfg. GmbH & Co. KG, Germany
 - Famalco Group, Malta
 - Friesland Campina N.V., Germany
 - Gahrens + Battermann GmbH, Germany
 - GE Jenbacher GmbH & Co OG, Austria
 - GEA Westfalia Separator Group GmbH, Germany
 - Gebr. Heinemann SE & Co. KG, Germany
 - Gebro Pharma GmbH, Austria
 - Getriebebau NORD GmbH & Co. KG, Germany
 - Glaxo Smith Kline GmbH & Co. KG, Germany
 - GWG Gesellschaft für Wirtschaftsförderung und Stadtentwicklung Göttingen mbH, Germany
 - Hamburg Wasser GmbH, Germany
 - H. Schoppe & Schultz GmbH & Co. KG, Germany
 - Herbert Ospelt Anstalt, Liechtenstein
 - Hermes Arzneimittel GmbH, Austria
 - Hexcel Composites GmbH, Germany
 - HHLA Frucht- und Kühl-Zentrum GmbH, Germany
 - HHLA Rhenus Logistics GmbH, Germany
 - Holsten-Brauerei AG, Deutschland
 - Howaldtswerke-Deutsche Werft GmbH, Germany
 - Hueber Verlag GmbH & Co. KG, Germany
 - ING Real Estate Germany GmbH, Germany
 - Iwan Budnikowsky GmbH & Co. KG, Germany
 - Jungheinrich AG, Germany
 - Kaesler Nutrition GmbH, Germany
 - Klosterfrau Berlin GmbH, Germany
 - Koltor Sp. z.o.o., Polen
 - König-Brauerei GmbH, Germany
 - Kronoplus Technical GmbH, USA
 - Kronospan GmbH, Germany
 - KUKA Roboter GmbH, Germany
 - Landkreis Lüneburg, Germany
 - LLP (Beijing Fangshan District), China
 - Logistik Zentrum Verden GmbH, Germany
 - Lufthansa Technik AG, Germany
 - M+W Group, Germany
 - Mars GmbH / Masterfoods, Germany
 - Mead Johnson & Company, Singapore
 - Merck KGaA & Co. Spittal, Austria
 - Merck KGaA, Germany
 - Merck Serono GmbH, Switzerland
 - Metsä Tissue GmbH, Germany
 - Misumi Europa GmbH, Germany
 - MVV Energie AG, Germany
 - Nestlé Purina PetCare Deutschland GmbH, Hungary
 - Nette Papier GmbH, Germany
 - Nordzucker AG, Germany
 - Novelis Deutschland GmbH, Germany
 - Nutricia GmbH, Germany
 - Ohl Logistik GmbH & Co. KG, Germany
 - Omrix Biopharmaceuticals / Johnson & Johnson, Israel
 - Paul Günther Cargo GmbH & Co. KG, Germany
 - Philips Licht GmbH, Germany
 - PM Academy GmbH, Germany
 - Recall GmbH, Germany
 - Schering AG, Germany
 - SCL Supply Chain Logistics GmbH, Germany
 - Semperflex Optimitt Odry s.r.o., Tschechien
 - serv.io GmbH / Saturn Petfood, Germany
 - SIG Combibloc GmbH, Germany
 - SMP Deutschland GmbH / GWG mbH, Germany
 - Steinicke GmbH, Germany
 - Stern Maid GmbH & Co. KG, Germany
 - Streck Transportgesellschaft mbH, Germany
 - Stockmeyer GmbH, Germany
 - Süderelbe Logistik GmbH, Germany
 - Tesa SE, Germany
 - TH Food Chain JSC, Vietnam
 - T-Systems GmbH, Germany
 - TVA Verlagsauslieferung Langenscheidt, Germany
 - Uelzena eG, Germany
 - US Army / Landesbauamt Rheinland-Pfalz, Germany
 - VMZ Berlin Betreibergesellschaft mbH, Germany
 - Voelkel GmbH, Germany
 - Volkswagen Group

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